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SIZE USA

VANILLA

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Case 1:07-cv-10616-DC Document 1-3 Filed 11/27/2007 Page 5 of 16

## GORDON E. R. TROY, PC

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Admitted in: Vermont, Illinois, New York, and District of Columbia

Practice Exclusively in the area of Intellectual Property Law and Information Technology Matters

September 17, 2007

Wet Jeans

Case 1:07-cv-10616-DC

Document 1-3

Filed 11/27/2007

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1407 Broadway, Suite 707 New York, NY 10018

VIA CERTIFIED RETURN RECEIPT

Re:

Revise Clothing Inc. v. Wet Jeans

Trademark Infringement of VANILLA STAR (Reg. No. 2762901)

Our Ref: 1588-003.004

Dear Sirs:

This firm represents Revise Clothing Inc. in intellectual property matters. Our client is the owner of the United States Trademark Registration No. 2762901 for the trademark VANILLA STAR covering Clothing, namely, shirts, pants, jackets and jeans for men, women and children. A copy of my client's certificate of registration is attached to this letter. My client actively sells products bearing its VANILLA STAR trademark throughout the United States in many retail outlets and chain stores. My client's products are directed at primarily teenagers and my client has expended tremendous efforts as well as funds developing its VANILLA STAR trademark and through such promotional efforts, my client has developed recognition for its brand among the purchasing public.

It has come to our attention that you are selling products, including jeans for teenagers bearing the mark VANILLA on them, including on hang tags and woven labels affixed to the products themselves. Attached to this letter is a product purchased by my client showing use of the VANILLA mark on products. Your sale of products that includes my client's valuable trademark constitutes trademark infringement and unvari competition under Sections 32(1) and 43(a) of the Lanham Act, 15 U.S.C. §§ 1114(1) and 1125(a). Remedies for violations of the Lanham Act include not only injunctive relief against continuing misrepresentation and infringement, but also recovery of profits and damages suffered, which may be trebled. See: 15 U.S.C. §1117(a). Furthermore, since it appears to us that your company's conduct here is willful, my client would also be entitled to recover its attorneys' fees. See: 15 U.S.C. §1117(b).

My client is committed to the enforcement of its intellectual property rights. Accordingly, my client demands that you undertake on your own behalf and on behalf of any associated company, business or customer as follows:

1. To immediately and permanently delete any reference to VANILLA, any derivative thereof, any trademark visually similar thereto or any trademark closely or confusingly similar or otherwise in any manner incorporating the VANILLA

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STAR trademark, trade dress, service marks, and trade names from all promotional literature, flyers, billboards, websites and any other medium upon which the VANILLA mark may appear;

- 2. To immediately and permanently cease all use, including but not limited to, any manufacture, distribution, promotion and/or sale, of any products bearing or otherwise facilities VANTIVA, 16-D derivative thereof, any trademark visually/2007 similar thereto or any trademark closely or confusingly similar or otherwise in any manner incorporating the VANILLA STAR trademark, trade dress, service marks, and trade names;
- To provide us with an accounting of sales and remaining inventory of all
  products produced by or on behalf of your company bearing VANILLA or other
  VANILLA STAR marks, trade dress, and trade names, and all derivations
  thereof;
- 4. To arrange for the immediate removal of all such products from the marketplace and to turn over to us all inventory in your possession or control which contain VANILLA or other VANILLA STAR marks, trade dress, and trade names, and all derivations thereof.

Unless our office receives written confirmation of your compliance with the foregoing demands, including receipt of a complete accounting as demanded above by the close of business on September 26, 2007, my client will be compelled to commence formal proceedings against you and shall seek injunctive relief, monetary damages, attorney fees and costs. Nothing contained herein shall be construed as a waiver or relinquishment of any rights or remedies my client may have, all of which are expressly reserved.

Very truly yours, GORDON E. R. TROY, PC

By:\_\_\_\_\_\_ Gordon E. R. Troy, Esq.

Mr. Sandeep Behl, Revise Clothing, Inc.

cc:

Int. CL: 25

Prior U.S. Cls.: 22 and 39

United States Patent and Trademark Office nt Indiana series of 1/27/2007

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#### TRADEMARK PRINCIPAL REGISTER

#### VANILLA STAR

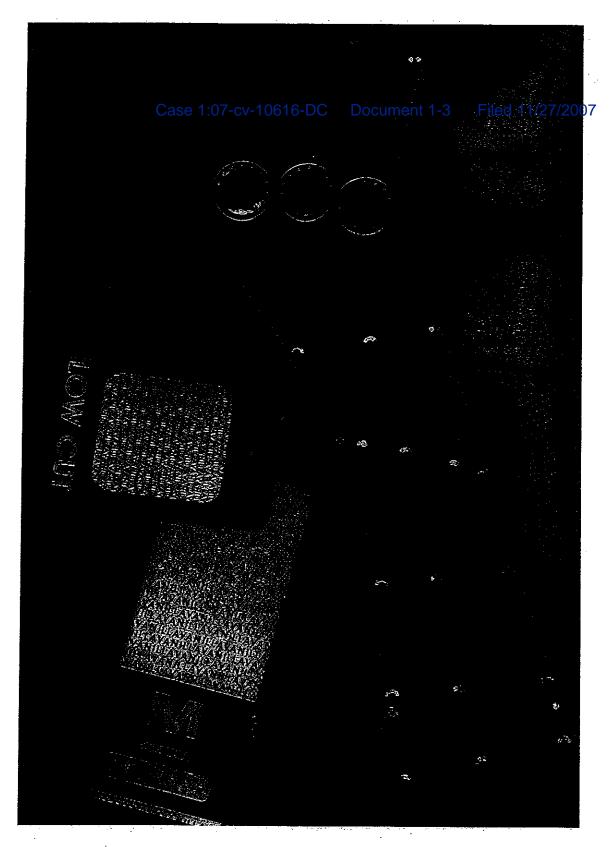
REVISE CLOTHING, INC. (NEW JERSEY COR-PORATION)
20 HENRY STREET
TETERBORO, NI 07608 BY ASSIGNMENT KNICK-KNACK, INC. (NEW YORK CORFORATION)
TETERBORO, NI 07608

FOR: CLOTHING, NAMELY, SHIRTS, PANTS, JACKETS AND JEANS FOR MEN, WOMEN AND CHILDREN, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 10-5-2002: IN COMMERCE 10-5-2002.

SN 78-126,818, FILED 5-7-2002.

JENNIFER KRISP, EXAMINING ATTORNEY



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Exhibit E

#### SANDLER, TRAVIS & ROSENBERG, P.A.

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Case 1:07-cv-10616-DC Document 1-3 October 12, 2007

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KENNETH WOLF\*
NANCY J. WOLLIN

. NOT ADMITTED IN FLORIDA

VIA FEDERAL EXPRESS AND EMAIL Gordon E.R. Troy, PC 3333 Lake Road PO Box 368 Charlotte, VT 05445

Re: Revise Clothing Inc. v. Wet Jeans and Jean City USA

Dear Mr. Troy:

We have reviewed this matter thoroughly with our client and do not believe there is any likelihood of confusion between your client's mark and the stylized form of VANILLA used by ours, especially in light of other third party users of this common word within the same industry. Nevertheless, in an effort to expeditiously and amicably resolve this matter without further debate, our client has agreed to stop, as of today's date, producing further products under this label and will, as promptly as possible, ensure the sell off of its existing in-store merchandise bearing the VANILLA brand name.

We trust this will satisfy your concerns and put this matter to rest.

Sincerely,

Sandler, Travis & Rosenberg, P.A.

Lauren V. Perez

Vice President of Regulatory Matters

cc: EMJ Client

WASHINGTON, D.C.

MAMI

NEW YORK

BALTIMORE

SAN FRANCISCO

CHICAGO

### 1588-003-004; Revise Clothing Inc. v. Wet Jeans and Jean City USA.

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## GORDON E. R. TROY, PC

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Practice Exclusively as the liver of Ontellectual Property Land and Information Technology Matters 27/2007

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October 16, 2007

Via Fax & Email

lperez@strtrade.com; [fax: Ms. Lauren V. Perez@Sandler, Travis

& Rosenberg, P.A.@1 (305) 267-5155

Ms. Lauren V. Perez VP of Regulatory Matters Sandler, Travis & Rosenberg, P.A. The Waterford 5200 Blue Lagoon Drive Miami, FL 33126-2022

Re: Revise Clothing Inc. v. Wet Jeans and Jean City USA

Trademark Infringement of VANILLA STAR (Reg. No. 2762901)

Our Ref: 1588-003.004

Dear Ms. Perez:

I refer to your letter of October 12, 2007 responsive to mine concerning the above referenced matter.

We appreciate your client's willingness to cooperate in this matter, however we disagree with your legal conclusions in the matter as well as the resolution you propose, namely that your "client has agreed to stop, as of today's date, producing further products under this label [VANILLA] and will, as promptly as possible, ensure the sell off of its existing in-store merchandise bearing the VANILLA brand name." The is inadequate for a number of reasons, including, that there is no time commitment to immediately remove all VANILLA branded merchandise from stores, and it does not address the fact that there is consumer confusion with the obviously inferior quality products sold by your client. My client has received return samples from buyers of your client's products believing these products to emanate from my client when in fact they come from your client. As you well know, actual confusion is not a requirement under the law, but when it exists it further supports claims of a likelihood of confusion.

My client has been patient for a month now since sending its original cease and desist letter to Wet Jeans, however, its patience has now expired. My client will enforce its rights as is necessary under the law. We again reiterate all of our demands first made in our letter of September 17, 2007, which your client is obviously attempting to avoid. In addition to the demands made in our September 17, 2007, we further demand that you provide us with a complete list of all stores where the infringing merchandise has been shipped, or is otherwise available for sale, along with specific details on either the destruction of the product, or the removal of all labels and tags bearing VANILLA.

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## GORDON E. R. TROY, PC

October 16, 2007 Page 2

As this has dragged on for an unnecessarily long period of time, we hereby demand complete compliance with our demands contained in our September 17, 2007 and as stated above, no later than the close of business October 22, 2007. Otherwise, and without further notice to you or your client, we shall pursue litigation of this matter seeking an immediate notice to you or your client, we shall pursue litigation of this matter seeking an immediate injunction as provided under the law.

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Very truly yours,

GORDON E. R. TROY, PC

Bv:

Gordon E. R. Troy, Esq.