United States District Court Western District Of Texas Austin Division



TRUESCENTS, LLC, a Washington Limited Liability Company,

Plaintiff,

٧.

BIG LOTS STORES, INC., a foreign corporation,

and

99¢ ONLY STORES, INC., a foreign corporation

Defendants.

Civil Action No. A08CA 508LY

Jury Demanded

Plaintiff's Complaint

Nature Of Action

1. This is an action for injunctive relief, damages and other relief based on defendants Big Lots, Inc.'s and 99¢ Only Stores, Inc.'s infringement of Plaintiff Truescents LLC's trademarks, unfair competition, and injury to business reputation in connection with Defendant's sale of goods in violation of federal law and the law of the State of Texas.

Parties

- 2. Plaintiff Truescents, LLC ("Truescents") is a Washington limited liability company whose principal office is located in King County, Washington.
- 3. Defendant Big Lots Stores, Inc. ("Big Lots") is a foreign corporation headquartered in Columbus, Ohio. Big Lots is engaged in the business of retail sales,

including sale of personal care products. Big Lots maintains a retail outlet in Austin, Texas.

4. Defendant 99¢ Only Stores, Inc. ("99¢ Only") is a foreign corporation headquartered in City of Commerce, CA. 99¢ Only Stores is engaged in the business of retail sales, including sale of personal care products. 99¢ Only maintains a retail outlet in San Antonio, Texas.

Jurisdiction And Venue

- 5. This Court has subject matter jurisdiction because it is an action for federal trademark infringement, and unfair competition under 15 U.S.C. §§1114, 1115 and 1125(a), and injury to a business reputation. The Court's jurisdiction over this matter is further proper pursuant to 28 U.S.C. §§1331, and 1338 and 15 U.S.C. §1121. This Court has supplemental jurisdiction over the state law claims herein pursuant to 28 U.S.C. §1367(a) because they involve use of the same marks and are so related to the federal claims that they form part of the same case or controversy and are derived from a common nucleus of operative facts.
- 6. Venue is proper as Big Lots and 99¢ Only have sufficient, ongoing and systematic contacts with the State of Texas and in the Western District of Texas.

Factual Background

7. Truescents is a marketer, developer and seller of high-end personal care products: specifically, lotions, body washes, soaps and other luxury bath products. Over the past several years, Truescents invested time, money, and work in an effort to attach goodwill to its many trademarks. To accomplish this, Truescents spent substantial sums

developing, promoting, and advertising the trademarks found on the packaging and products it distributes to enable consumers to recognize and acquire Truescents' products.

- 8. Truescents sold its products directly to retail customers through its own website and on a wholesale basis to retailers such as Costco, Target, and others.
- 9. In 2007, Truescents was the sole owner of trademarks attached hereto as Exhibit A. These trademarks were registered by Truescents on the principal register of the United States Patent & Trademark Office. Truescents' registered marks are entitled to treatment under 15 U.S.C. § 1115.
- 10. Later in 2007, Truescents transferred some of the trademarks listed in Exhibit A to Drugstore.com. However, Truescents retained all claims, causes of action and rights of recovery related to any infringement of those trademarks including but not limited to the claims set forth in this complaint.
- 11. Truescents continuously used these marks in various forms and advertised and sold the products bearing these marks throughout the United States in interstate commerce and in the State of Texas.
- 12. Prior to 2007, Truescents contracted with a contract manufacturer, Bocchi Laboratories, Inc. ("Bocchi") to produce various personal care products for its many trademarked product lines. Truescents ended its relationship with Bocchi over issues of Bocchi's quality control and ability to timely deliver products.
- 13. Throughout the relationship between Truescents and Bocchi, Bocchi (a) overproduced Truescents' trademarked goods ("Inventory") without authorization from or notice to Truescents and stockpiled such goods and (b) stockpiled goods properly

rejected for failure to meet Truescents' quality specifications. After Truescents terminated the parties' relationship, Bocchi retained Truescents' Inventory without authorization from Truescents.

- 14. In approximately January 2007, Big Lots, and in approximately April 2007, 99¢ Only, purchased a portion of the Inventory directly from Bocchi for a fraction of its value. Although each unit purchased by Big Lots and 99¢ Only from Bocchi contained the various Truescents' trademarks and Truescents/brand contact information directly on the products which included telephone contacts for Truescents, Big Lots and 99¢ Only did not contact Truescents to determine whether Bocchi was authorized to sell Truescents' trademarked goods. Further, Big Lots and 99¢ Only knew or should have known that Bocchi was not the owner of the Truescents' trademarks when it purchased the Inventory from Bocchi.
- 15. Upon information and belief, Big Lots and 99¢ Only sold Truescents' product to consumers. The Inventory was purchased and sold by Big Lots and 99¢ Only without Truescents' knowledge or authorization. Truescents had no ability to inspect any of the product before Big Lots and 99¢ Only purchased and sold the goods.
- 16. Big Lots and 99¢ Only did not have Truescents' permission to use Truescents' trademarks or sell any products which bore Truescents' trademarks. Truescents was unaware of Big Lots' and 99¢ Only's acts until some time after the sales.

First Claim For Relief Federal Trademark Infringement

- 17. Truescents incorporates by reference the statements and allegations in paragraphs 1 through 16.
- 18. Big Lots' and 99¢ Only's acts constitute multiple infringements of Truescents' trademarks in violation of 15 U.S.C. §§1114 and §1115. Big Lots' and 99¢ Only's sale of products bearing Truescents' various trademark marks have caused, and will continue to cause Truescents to suffer substantial injuries, loss of profits, and damage to its proprietary and exclusive rights to use and market products under the trademarks set forth in Exhibit A.
- 19. Big Lots' and 99¢ Only's acts of infringement with respect to these marks appear willful and reasonably calculated to constitute a pattern of infringement. Big Lots and 99¢ Only made profits by using these various trademarks.
- 20. By reason of Big Lots' and 99¢ Only's conduct, Big Lots and 99¢ Only have caused, and unless enjoined by the Court, will continue to cause immediate and irreparable harm to Truescents to which there is no adequate remedy at law, and for which Truescents is entitled to injunctive relief.

Second Claim For Relief Federal Unfair Competition – False Designation Of Origin

- 21. Truescents incorporates by reference the statements and allegations in paragraphs 1 through 20.
- 22. Big Lots' and 99¢ Only's wrongful conduct constitutes unfair competition in violation of 15 U.S.C. 1125(a).

- 23. Big Lots and 99¢ Only used marks owned by Truescents to create a false designation of origin.
- 24. Truescents had no control over the nature and quality of the products distributed by Big Lots and 99¢ Only. Moreover, Truescents had no control over the type of retailer who purchased the products bearing its trademarks. Any product failures or quality issues would reflect adversely on Truescents as consumers would believe Truescents is the source of the origin of the goods. As a result of its own actions, Big Lots and 99¢ Only has hampered Truescents' continued efforts to protect Truescents' outstanding reputation for high quality.
- 25. Upon information and belief, Big Lots' and 99¢ Only's intention was to profit from Truescents' product and brand reputation.
- 26. Big Lots' and 99¢ Only's acts appear willful and reasonably calculated and constitute a pattern of infringement as Big Lots and 99¢ Only have infringed on a number of distinct trademarks owned by Truescents and sold the products bearing Truescents' trademarks.
- 27. By reason of Big Lots' and 99¢ Only's conduct, Big Lots and 99¢ Only have caused, and unless enjoined by the Court, will continue to cause immediate and irreparable harm to Truescents to which there is no adequate remedy at law, and for which Truescents is entitled to injunctive relief.

Third Claim For Relief Unfair Competition Under Texas State Law

28. Truescents incorporates by reference the statements and allegations in paragraphs 1 through 27.

- 29. Big Lots' and 99¢ Only's wrongful conduct constitutes unfair competition in violation of Texas Common Law.
- 30. Big Lots and 99¢ Only used marks owned by Truescents to create a false designation of origin. Big Lots' and 99¢ Only's acts have caused injury to Truescents' business reputation and diluted the distinctive quality of the trademarks Truescents registered and owned at the time of sale and which are protected under Texas Common Law.
- 31. Truescents has no control over the nature and quality of the products distributed by Big Lots and 99¢ Only. Any product failures or quality issues would reflect adversely on Truescents as consumers would believe Truescents is the source of the origin of the goods. As a result of its own actions, Big Lots and 99¢ Only has hampered Truescents' continued efforts to protect its outstanding reputation for high quality.
- 32. Big Lots and 99¢ Only used Truescents' trademarks and sold Truescents' products with the intent to reap a benefit from the goodwill Truescents has obtained through its own work, time, and investments.
- 33. Big Lots' and 99¢ Only's acts appear willful and reasonably calculated and constitute a pattern of infringement as Big Lots and 99¢ Only sold Truescents' products on several different occasions.
- 34. By reason of Big Lots' and 99¢ Only's conduct, Big Lots and 99¢ Only has caused, and unless enjoined by the Court, will continue to cause immediate and irreparable harm to Truescents to which there is no adequate remedy at law, and for which Truescents is entitled to injunctive relief.

Fourth Claim For Relief Injury To Business Reputation – Texas Business and Commerce Code § 16.29

- 35. Truescents re-alleges the allegations set forth in paragraphs 1 through 34 as if fully set forth herein.
- 36. The acts complained of above are likely to injure Plaintiffs' business reputation in violation of Texas Business and Commerce Code § 16.29.
- 37. By reason of Big Lots' and 99¢ Only's conduct, Big Lots and 99¢ Only have caused, and unless enjoined by the Court, will continue to cause immediate and irreparable harm to Truescents to which there is no adequate remedy at law, and for which Truescents is entitled to injunctive relief.

Prayer For Relief

WHEREFORE, Truescents prays for the following relief:

- For a permanent injunction enjoining and restraining Big Lots and 99¢ Only and 38. their respective agents, parent companies or entities, servants, employees, successors, and assigns, and all other persons acting in concert or conspiracy with Big Lots and 99ϕ Only or which are affiliated with Big Lots, and 99¢ Only from engaging in the infringing, unfair and/or damaging acts complained of above.
- For an Order requiring Big Lots and 99¢ Only to deliver for destruction all 39. offending materials under its possession, custody or control and to file with the Court and serve on Truescents within thirty (30) days after entry of the injunction a report, in writing, under oath, setting forth in detail the manner and form in which Big Lots and 99¢ Only have complied with the injunction.
- For an accounting of all sales of goods and services and the corresponding 40. profits originating from use of infringing marks and unfair methods used by Defendants.
- For judgment against Big Lots and 99¢ Only in an amount to be proven at trial; 41.
- For an award of reasonable attorney fees and costs pursuant to pursuant to 15, 42. U.S.C. 1117;
- For treble damages pursuant to 15 U.S.C. 1117; and 43.
- For such additional and further relief as the Court deems just and equitable. 44.

Demand For Trial By Jury

45. Plaintiff Truescents hereby demands a trial by jury in the above-captioned cause on all triable issues.

Respectfully submitted,

Matthew J. Booth

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Fax: (425) 451-0714

Attorneys For Plaintiff Truescents, LLC

Exhibit A

Truescents Inventory sold by Bocchi

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CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON THE REVERSE OF THE FORM.)

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Civil Cover Sheet Attachment

I. (c) Attorney information:

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